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Munkman: The Technique of Advocacy. First published in 1951, this book is a classic in its field and provides a uniquely analytical approach to the subject of advocacy. by John Munkman (Author) Publisher: LNUK.

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John Munkman is best known for his books on Employers Liability and Damages for Personal Injury. He first published Techniques of Advocacy in 1951. My copy is a an update he wrote in 2001. It is typical of John ' s work: short concise and not a word wasted.

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John Munkman is best known for his books on Employers Liability and Damages for Personal Injury. He first published The Technique of Advocacy in 1951. My copy is a an update he wrote in 2001. It is typical of John ' s work: short concise and not a word wasted.

THE FOREWORD: “ ADVOCACY IS THE ART OF PERSUASION: IT IS ALSO A CRAFT ”

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